



RESIDENTIAL STATS OCTOBER 2024

ALL AREAS

Average DOM: 115

New Listings: 405

Sold Listings								
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	1	0	0	1	1	1	0	1
\$50,000-\$99,999	3	3	0	6	23	1	1	0
\$100,000-\$119,999	1	2	0	3	14	2	0	2
\$120,000-\$139,999	0	2	0	2	9	3	0	5
\$140,000-\$159,999	3	3	0	6	29	2	2	1
\$160,000-\$179,999	4	3	0	7	31	5	2	5
\$180,000-\$199,999	3	8	2	13	30	1	0	6
\$200,000-\$219,999	3	8	1	12	37	7	1	2
\$220,000-\$239,999	3	10	1	14	62	11	2	2
\$240,000-\$259,999	1	12	2	15	63	5	3	5
\$260,000-\$279,999	0	13	4	17	78	17	0	6
\$280,000-\$299,999	0	15	6	21	106	15	4	12
\$300,000-\$349,999	2	26	15	43	195	26	5	10
\$350,000-\$399,999	1	4	15	20	163	20	4	9
\$400,000-\$499,999	0	14	23	37	173	21	8	9
\$500,000-\$599,999	1	5	11	17	89	23	1	9
\$600,000-\$699,999	0	1	6	7	73	11	2	5
\$700,000-\$799,999	0	1	6	7	63	7	4	6
\$800,000-\$899,999	1	0	5	6	48	5	2	7
\$900,000-\$999,999	0	3	2	5	35	3	3	1
\$1,000,000 & over	1	3	6	10	117	3	3	8
Total Units	28	136	105	269	1439	189	47	111
Average Price	313,526	333,949	530,109	408,392	569,593	408,226	513,885	544,669
Volume	8,779,000	45,417,000	55,661,000	109,857,000	819,644,000	77,155,000	24,153,000	60,458,000



RESIDENTIAL STATS OCTOBER 2024

BRAZOS

Average DOM: 99

New Listings: 286

Sold Listings								
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	0	0	0	0	0	1
\$50,000-\$99,999	1	1	0	2	4	0	0	0
\$100,000-\$119,999	0	1	0	1	11	0	0	2
\$120,000-\$139,999	0	0	0	0	5	1	0	1
\$140,000-\$159,999	1	1	0	2	13	0	0	0
\$160,000-\$179,999	3	2	0	5	15	3	0	1
\$180,000-\$199,999	3	5	0	8	13	0	0	3
\$200,000-\$219,999	2	2	1	5	15	5	1	1
\$220,000-\$239,999	1	7	0	8	38	8	2	1
\$240,000-\$259,999	0	8	2	10	36	3	2	3
\$260,000-\$279,999	0	9	3	12	45	11	0	6
\$280,000-\$299,999	0	13	2	15	64	14	2	11
\$300,000-\$349,999	1	20	14	35	154	22	3	8
\$350,000-\$399,999	1	3	13	17	129	16	4	7
\$400,000-\$499,999	0	12	18	30	124	19	6	6
\$500,000-\$599,999	0	4	11	15	59	20	0	6
\$600,000-\$699,999	0	0	6	6	43	7	0	3
\$700,000-\$799,999	0	0	6	6	36	7	1	5
\$800,000-\$899,999	0	0	4	4	22	5	1	3
\$900,000-\$999,999	0	2	2	4	19	2	1	0
\$1,000,000 & over	0	1	3	4	54	3	1	2
Total Units	13	91	85	189	899	146	24	70
Average Price	200,131	327,790	508,500	400,281	499,422	433,151	443,762	457,403
Volume	2,602,000	29,829,000	4,322,200	75,653,000	448,981,000	63,240,000	10,650,000	32,018,000



RESIDENTIAL STATS OCTOBER 2024

BURLESON

Average DOM: 110

New Listings: 31

Sold Listings					Active	Pending	Expired	Off Mrkt
Price Class	<2 Beds	3 Beds	4+ Beds	Total				
\$49,999 & under	0	0	0	0	0	0	0	0
\$50,000-\$99,999	1	0	0	1	10	0	1	0
\$100,000-\$119,999	1	0	0	1	2	1	0	0
\$120,000-\$139,999	0	0	0	0	2	0	0	0
\$140,000-\$159,999	0	0	0	0	3	1	0	1
\$160,000-\$179,999	0	1	0	1	6	2	0	0
\$180,000-\$199,999	0	0	1	1	7	1	0	2
\$200,000-\$219,999	0	0	0	0	3	0	0	0
\$220,000-\$239,999	0	1	1	2	4	1	0	0
\$240,000-\$259,999	1	1	0	2	9	0	0	1
\$260,000-\$279,999	0	1	0	1	14	1	0	0
\$280,000-\$299,999	0	1	1	2	15	0	1	0
\$300,000-\$349,999	0	1	0	1	14	1	0	0
\$350,000-\$399,999	0	0	0	0	3	2	0	0
\$400,000-\$499,999	0	1	1	2	5	0	0	1
\$500,000-\$599,999	0	0	0	0	4	1	0	0
\$600,000-\$699,999	0	1	0	1	2	2	0	0
\$700,000-\$799,999	0	0	0	0	6	0	0	1
\$800,000-\$899,999	0	0	0	0	4	0	0	1
\$900,000-\$999,999	0	0	0	0	3	0	2	0
\$1,000,000 & over	0	1	1	2	10	0	0	1
Total Units	3	9	5	17	126	13	4	8
Average Price	148,633	400,917	845,500	487,156	432,316	326,108	568,975	501,312
Volume	446,000	3,608,000	4,228,000	8,282,000	54,472,000	4,239,000	2,276,000	4,010,000



RESIDENTIAL STATS OCTOBER 2024

GRIMES

Average DOM: 208

New Listings: 26

Sold Listings								
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	1	0	0	1	0	0	0	0
\$50,000-\$99,999	0	0	0	0	0	0	0	0
\$100,000-\$119,999	0	0	0	0	0	0	0	0
\$120,000-\$139,999	0	0	0	0	1	0	0	0
\$140,000-\$159,999	0	0	0	0	2	1	1	0
\$160,000-\$179,999	0	0	0	0	3	0	0	3
\$180,000-\$199,999	0	0	0	0	1	0	0	0
\$200,000-\$219,999	1	4	0	5	4	0	0	0
\$220,000-\$239,999	1	1	0	2	10	0	0	0
\$240,000-\$259,999	0	2	0	2	7	1	1	1
\$260,000-\$279,999	0	1	0	1	5	3	0	0
\$280,000-\$299,999	0	0	2	2	6	0	0	0
\$300,000-\$349,999	0	2	0	2	6	0	0	0
\$350,000-\$399,999	0	0	0	0	3	1	0	0
\$400,000-\$499,999	0	0	0	0	14	0	0	0
\$500,000-\$599,999	0	1	0	1	9	2	0	2
\$600,000-\$699,999	0	0	0	0	11	2	0	1
\$700,000-\$799,999	0	0	0	0	4	0	2	0
\$800,000-\$899,999	1	0	0	1	8	0	1	2
\$900,000-\$999,999	0	0	0	0	3	0	0	0
\$1,000,000 & over	0	1	0	1	13	0	0	1
Total Units	4	12	2	18	110	10	5	10
Average Price	325,409	445,733	283,325	400,949	1,011,805	399,096	534,723	603,530
Volume	1,302,000	5,349,000	567,000	7,217,000	111,299,000	3,991,000	2,674,000	6,035,000



RESIDENTIAL STATS OCTOBER 2024

LEON

Average DOM: 113

New Listings: 8

Sold Listings								
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	0	0	0	0	0	0
\$50,000-\$99,999	0	0	0	0	3	0	0	0
\$100,000-\$119,999	0	0	0	0	0	0	0	0
\$120,000-\$139,999	0	0	0	0	0	0	0	1
\$140,000-\$159,999	1	0	0	1	4	0	0	0
\$160,000-\$179,999	0	0	0	0	3	0	0	1
\$180,000-\$199,999	0	0	0	0	2	0	0	0
\$200,000-\$219,999	0	0	0	0	4	0	0	0
\$220,000-\$239,999	0	0	0	0	0	1	0	0
\$240,000-\$259,999	0	0	0	0	1	1	0	0
\$260,000-\$279,999	0	0	0	0	1	0	0	0
\$280,000-\$299,999	0	0	0	0	2	0	0	0
\$300,000-\$349,999	0	1	0	1	2	1	0	0
\$350,000-\$399,999	0	0	0	0	7	0	0	0
\$400,000-\$499,999	0	0	0	0	3	1	2	0
\$500,000-\$599,999	0	0	0	0	0	0	0	0
\$600,000-\$699,999	0	0	0	0	0	0	0	0
\$700,000-\$799,999	0	0	0	0	1	0	0	0
\$800,000-\$899,999	0	0	0	0	2	0	0	0
\$900,000-\$999,999	0	0	0	0	2	0	0	0
\$1,000,000 & over	1	0	0	1	1	0	0	0
Total Units	2	1	0	3	38	4	2	2
Average Price	1,457,900	345,000	0	1,086,933	361,924	308,963	439,500	147,500
Volume	2,916,000	345,000	0	3,261,000	13,753,000	1,236,000	879,000	295,000



RESIDENTIAL STATS OCTOBER 2024

MADISON

Average DOM: 101

New Listings: 6

Sold Listings								
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	0	0	0	0	0	0
\$50,000-\$99,999	0	0	0	0	0	0	0	0
\$100,000-\$119,999	0	0	0	0	0	0	0	0
\$120,000-\$139,999	0	1	0	1	0	0	0	0
\$140,000-\$159,999	1	0	0	1	1	0	0	0
\$160,000-\$179,999	0	0	0	0	0	0	0	0
\$180,000-\$199,999	0	0	0	0	0	0	0	0
\$200,000-\$219,999	0	0	0	0	1	0	0	0
\$220,000-\$239,999	0	0	0	0	0	0	0	0
\$240,000-\$259,999	0	0	0	0	1	0	0	0
\$260,000-\$279,999	0	0	0	0	1	0	0	0
\$280,000-\$299,999	0	0	0	0	2	0	1	0
\$300,000-\$349,999	0	0	0	0	3	0	0	0
\$350,000-\$399,999	0	1	0	1	3	0	0	0
\$400,000-\$499,999	0	0	2	2	3	0	0	0
\$500,000-\$599,999	0	0	0	0	1	0	0	0
\$600,000-\$699,999	0	0	0	0	2	0	0	0
\$700,000-\$799,999	0	0	0	0	0	0	1	0
\$800,000-\$899,999	0	0	0	0	2	0	0	1
\$900,000-\$999,999	0	1	0	1	1	0	0	0
\$1,000,000 & over	0	0	0	0	1	0	0	0
Total Units	1	3	2	6	22	0	2	1
Average Price	158,000	480,567	464,450	421,434	483,364	0	515,000	899,000
Volume	158,000	1,442,000	929,000	2,529,000	10,634,000	0	1,030,000	899,000



RESIDENTIAL STATS OCTOBER 2024

ROBERTSON

Average DOM: 130

New Listings: 16

Sold Listings								
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	0	0	1	1	0	0
\$50,000-\$99,999	1	2	0	3	3	1	0	0
\$100,000-\$119,999	0	0	0	0	0	1	0	0
\$120,000-\$139,999	0	1	0	1	0	1	0	2
\$140,000-\$159,999	0	0	0	0	4	0	0	0
\$160,000-\$179,999	1	0	0	1	3	0	0	0
\$180,000-\$199,999	0	3	0	3	4	0	0	1
\$200,000-\$219,999	0	0	0	0	5	1	0	0
\$220,000-\$239,999	0	0	0	0	2	0	0	0
\$240,000-\$259,999	0	1	0	1	2	0	0	0
\$260,000-\$279,999	0	1	0	1	3	1	0	0
\$280,000-\$299,999	0	0	0	0	4	0	0	0
\$300,000-\$349,999	1	0	0	1	3	1	0	1
\$350,000-\$399,999	0	0	0	0	10	0	0	0
\$400,000-\$499,999	0	0	1	1	8	0	0	0
\$500,000-\$599,999	1	0	0	1	6	0	1	1
\$600,000-\$699,999	0	0	0	0	4	0	1	0
\$700,000-\$799,999	0	0	0	0	2	0	0	0
\$800,000-\$899,999	0	0	1	1	4	0	0	0
\$900,000-\$999,999	0	0	0	0	3	0	0	0
\$1,000,000 & over	0	0	0	0	3	0	0	0
Total Units	4	8	2	14	74	7	2	5
Average Price	283,925	172,694	633,500	270,304	454,913	163,743	612,000	259,780
Volume	1,136,000	1,382,000	1,267,000	3,784,000	33,664,000	1,146,000	1,224,000	1,299,000



RENTAL STATS OCTOBER 2024

ALL AREAS

Average DOM: 60

New Listings: 211

Leased Listings								
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$499 & under	1	0	0	1	0	0	0	0
\$500-\$749	7	0	0	7	12	0	0	0
\$750-\$999	4	0	0	4	29	1	1	1
\$1,000-\$1,249	19	2	0	21	44	0	0	4
\$1,250-\$1,499	3	4	0	7	29	0	1	3
\$1,500-\$1,749	3	20	5	28	67	2	0	5
\$1,750-\$1,999	0	15	5	20	54	1	0	9
\$2,000-\$2,249	0	9	7	16	82	2	3	3
\$2,250-\$2,499	0	3	1	4	30	0	0	2
\$2,500-\$2,749	0	1	3	4	35	0	1	0
\$2,750-\$2,999	0	0	0	0	11	0	0	1
\$3,000 & over	0	3	16	19	51	1	1	4
Total Units	37	57	37	131	444	7	7	32
Average Price	1,017	1,867	2,691	1,860	1,971	1,893	2,064	2,174
Volume	38,000	106,000	100,000	244,000	875,000	13,000	14,000	70,000

This chart does not include individual room rentals.

RESIDENTIAL STATISTICS FOR 2024

	January		February		March		April		May		June		Semi-Annual	
	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount
Single-family	84	\$32,669,000	140	\$54,136,000	194	\$81,171,000	231	\$88,386,000	257	\$111,657,000	198	\$79,761,000	1,104	\$447,780,000
Condo	15	\$3,266,000	13	\$2,823,000	18	\$4,162,000	21	\$4,805,000	26	\$5,427,000	26	\$5,995,000	119	\$26,478,000
Homeplex	1	\$148,000	0	\$0	0	\$0	0	\$0	1	\$175,000	1	\$172,000	3	\$495,000
Manufactured Home	8	\$1,318,000	5	\$1,443,000	6	\$1,506,000	12	\$3,326,000	11	\$6,247,000	8	\$1,774,000	50	\$15,614,000
Modular Home	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0
New Builder Home	46	\$16,087,000	71	\$29,905,000	89	\$36,168,000	65	\$30,026,000	62	\$24,252,000	56	\$22,560,000	389	\$158,998,000
New Patio Home	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0
New Townhome	1	\$370,000	0	\$0	2	\$760,000	0	\$0	2	\$740,000	3	\$1,082,000	8	\$2,952,000
Patio Home	1	\$708,000	1	\$400,000	3	\$1,411,000	2	\$601,000	0	\$0	2	\$818,000	9	\$3,938,000
Recreational	0	\$0	3	\$1,997,000	3	\$3,550,000	0	\$0	3	\$530,000	2	\$485,000	11	\$6,562,000
Townhome	20	\$6,280	19	\$5,760,000	13	\$3,396,000	13	\$3,626,000	35	\$10,211,000	22	\$6,380,000	122	\$29,379,280
TOTALS:	176	\$54,572,280	252	\$96,464,000	328	\$132,124,000	344	\$130,770,000	397	\$159,239,000	318	\$119,027,000	1,815	\$692,196,280

	July		August		September		October		November		December		2nd Semi-Annual	
	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount
Single-family	216	\$84,212,000	189	\$77,122,000	145	\$67,489,000	190	\$83,772,000						
Condo	31	\$5,914,000	19	\$3,959,000	13	\$2,939,000	7	\$1,444,000						
Homeplex	0	\$0	0	\$0	0	\$0	0	\$0						
Manufactured Home	7	\$1,051,000	8	\$2,165,000	7	\$1,768,000	12	\$3,322,000						
Modular Home	1	\$257,000	1	\$323,000	0	\$0	0	\$0						
New Builder Home	55	\$23,377,000	51	\$21,457,000	43	\$18,287,000	43	\$15,860,000						
New Patio Home	0	\$0	1	\$630,000	0	\$0	0	\$0						
New Townhome	19	\$7,454,000	17	\$6,359,000	5	\$1,765,000	1	\$325,000						
Patio Home	4	\$1,415,000	6	\$3,023,000	4	\$2,285,000	1	\$741,000						
Recreational	0	\$0	0	\$0	0	\$0	2	\$503,000						
Townhome	10	\$2,884,000	17	\$4,813,000	7	\$2,216,000	13	\$3,890,000						
TOTALS:	343	\$126,564,000	309	\$119,851,000	224	\$96,749,000	269	\$109,857,000						

August Year to Date Sales

	2024	2023	2022
Year to Date Solds:	2,960	3,297	3,982
Total \$ Amount:	\$1,145,217,280	\$1,256,839,000	\$1,451,549,000
Total Average \$ of Home Sales:	\$386,897	\$381,206	\$364,527
# of Active End of Year:		1,113	915

RENTAL STATISTICS FOR 2024

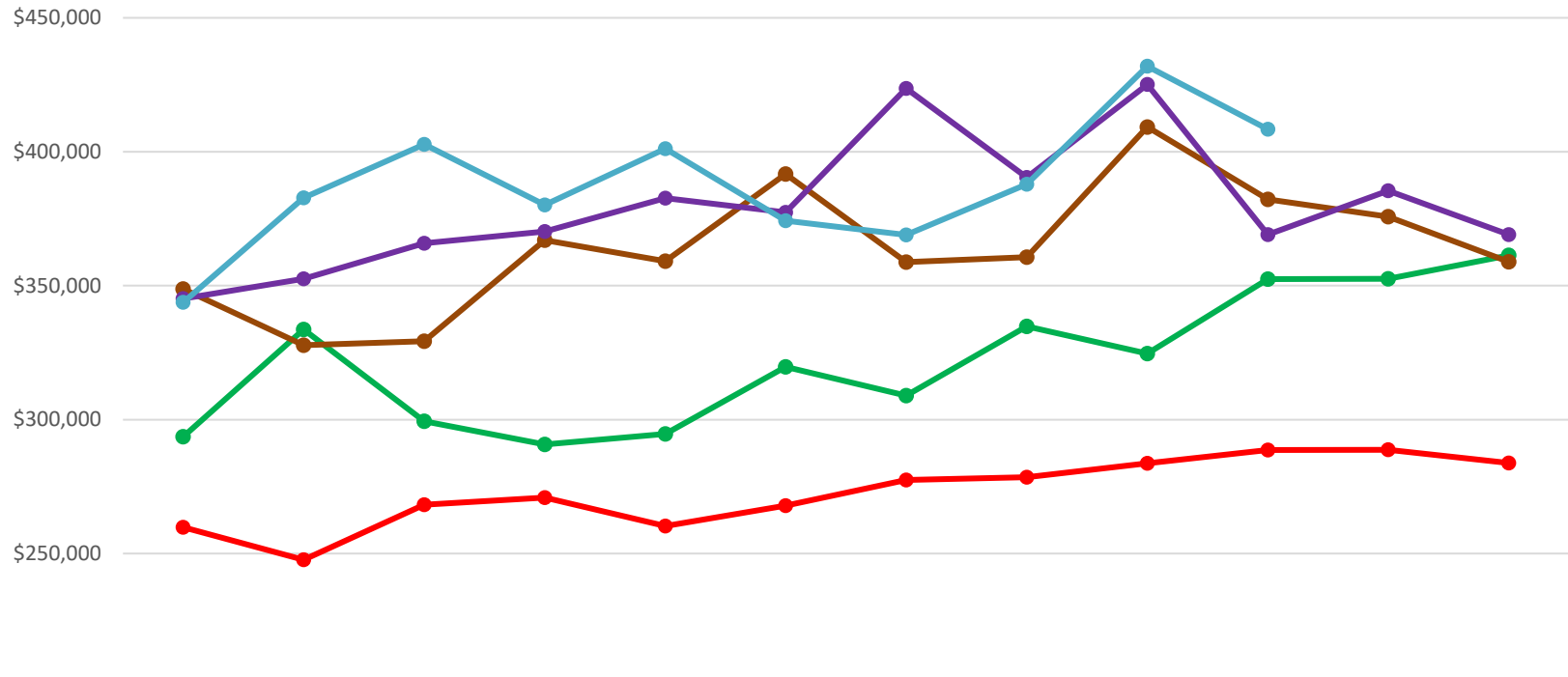
	January		February		March		April		May		June		Semi-Annual	
	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount
Single Family	159	\$330,000	164	\$341,000	152	\$319,000	170	\$361,000	182	\$386,000	160	\$346,000	987	\$2,083,000
Apartment	6	\$6,000	9	\$8,000	9	\$10,000	12	\$12,000	15	\$17,000	13	\$14,000	64	\$67,000
Condo	16	\$22,000	16	\$21,000	23	\$30,000	26	\$38,000	32	\$43,000	24	\$33,000	137	\$187,000
Duplex	37	\$60,000	59	\$77,000	43	\$58,000	54	\$76,000	51	\$66,000	47	\$58,000	291	\$395,000
Fourplex	12	\$12,000	27	\$26,000	20	\$20,000	28	\$25,000	24	\$23,000	27	\$28,000	138	\$134,000
Liveable Home Outside City	0	\$0	1	\$3,000	0	\$0	1	\$2,000	0	\$0	0	\$0	2	\$5,000
Manufactured Home with Land	0	\$0	1	\$2,000	0	\$0	1	\$2,000	0	\$0	2	\$3,000	4	\$7,000
Mobile Home	1	\$1,000	1	\$2,000	0	\$0	1	\$1,000	1	\$1,000	1	\$1,000	5	\$6,000
Other	2	\$2,000	4	\$4,000	1	\$1,000	1	\$1,000	0	\$0	0	\$0	8	\$8,000
Patio Home	2	\$4,000	1	\$3,000	2	\$3,000	3	\$5,000	1	\$2,000	0	\$0	9	\$17,000
Townhome	21	\$36,000	36	\$78,000	34	\$65,000	43	\$76,000	48	\$83,000	52	\$92,000	234	\$430,000
TOTALS:	256	\$473,000	319	\$565,000	284	\$506,000	340	\$599,000	354	\$621,000	326	\$575,000	1879	\$3,339,000

	July		August		September		October		November		December		2nd Semi-Annual	
	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount
Single Family	166	\$344,000	112	\$229,000	83	\$159,000	27	\$68,000						
Apartment	18	\$17,000	10	\$12,000	7	\$7,000	1	\$12,000						
Condo	37	\$50,000	20	\$27,000	12	\$16,000	6	\$8,000						
Duplex	29	\$41,000	23	\$28,000	8	\$10,000	13	\$32,000						
Fourplex	32	\$31,000	16	\$15,000	6	\$5,000	9	\$7,000						
Liveable Home Outside City	2	\$4,000	0	\$0	0	\$0	0	\$0						
Manufactured Home with Land	0	\$0	0	\$0	0	\$0	0	\$0						
Mobile Home	2	\$3,000	0	\$0	1	\$2,000	1	\$1,000						
Other	1	\$1,000	2	\$4,000	1	\$1,000	0	\$0						
Patio Home	2	\$4,000	0	\$0	0	\$0	0	\$0						
Townhome	43	\$65,000	22	\$38,000	6	\$8,000	12	\$18,000						
TOTALS:	332	\$560,000	205	\$353,000	124	\$208,000	69	\$146,000						

2024 RES Annual Sales by Price Range

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Total
\$49,999 & under	0	1	1	1	3	0	1	1	1	1			
\$50,000-\$99,999	4	3	5	4	6	4	11	8	3	6			
\$100,000-\$119,999	0	1	3	8	3	1	2	4	1	3			
\$120,000-\$139,999	5	3	3	5	11	2	6	5	4	2			
\$140,000-\$159,999	7	3	6	10	6	5	8	5	8	6			
\$160,000-\$179,999	5	3	7	9	10	11	12	3	3	7			
\$180,000-\$199,999	3	7	5	11	7	10	5	7	6	13			
\$200,000-\$219,000	4	10	9	9	10	11	10	8	8	12			
\$220,000-\$239,999	15	22	23	16	20	21	14	23	12	14			
\$240,000-\$259,999	11	17	25	30	23	23	16	21	12	15			
\$260,000-\$279,999	16	28	21	33	27	23	32	14	17	17			
\$280,000-\$299,999	15	25	27	28	44	27	30	24	19	21			
\$300,000-\$349,999	25	33	48	44	67	56	41	58	27	43			
\$350,000-\$399,999	25	26	36	29	31	31	53	23	20	20			
\$400,000-\$499,999	24	31	38	38	44	37	50	34	31	37			
\$500,000-\$599,999	6	13	24	16	32	17	20	24	11	17			
\$600,000-\$699,999	4	8	19	20	20	17	12	16	9	7			
\$700,000-\$799,999	2	3	10	11	10	7	6	17	10	7			
\$800,000-\$899,999	1	3	7	9	7	6	5	5	7	6			
\$900,000-\$999,999	3	3	3	5	4	2	2	2	5	5			
\$1,000,000 & over	2	9	8	8	12	7	7	7	10	10			
Total:	177	252	328	344	397	318	343	309	224	269			

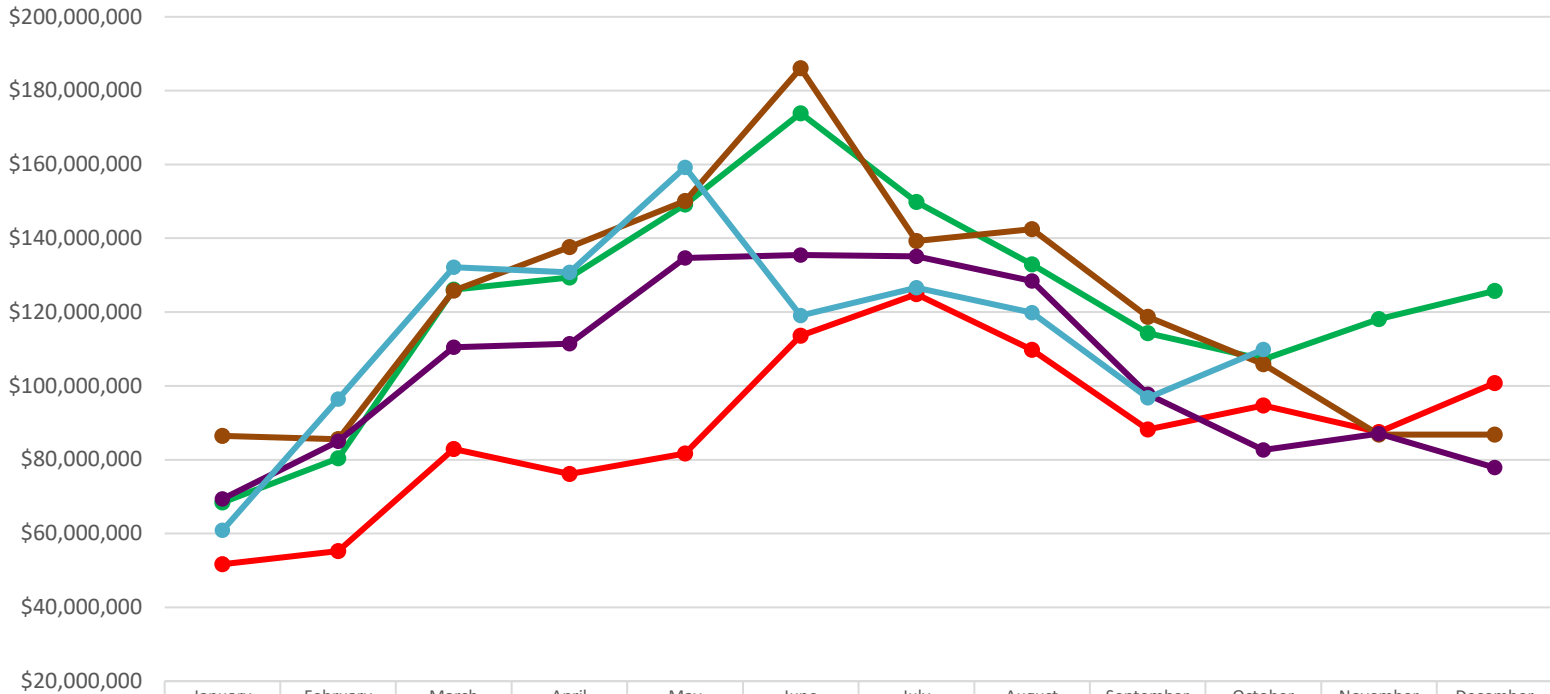
Average Sales Price



	January	February	March	April	May	June	July	August	September	October	November	December
2020	\$259,756	\$247,660	\$268,279	\$270,942	\$260,281	\$267,913	\$277,434	\$278,547	\$283,685	\$288,682	\$288,728	\$283,768
2021	\$293,561	\$333,665	\$299,380	\$290,727	\$294,693	\$319,635	\$308,974	\$334,797	\$324,651	\$352,458	\$352,579	\$361,311
2022	\$348,757	\$327,783	\$329,323	\$366,948	\$359,159	\$391,712	\$358,845	\$360,661	\$409,276	\$382,230	\$375,748	\$358,878
2023	\$345,170	\$352,533	\$365,788	\$370,188	\$382,663	\$377,356	\$423,612	\$390,463	\$425,096	\$369,082	\$385,428	\$369,102
2024	\$343,761	\$382,789	\$402,814	\$380,146	\$401,101	\$374,299	\$368,992	\$387,864	\$431,910	\$408,392		

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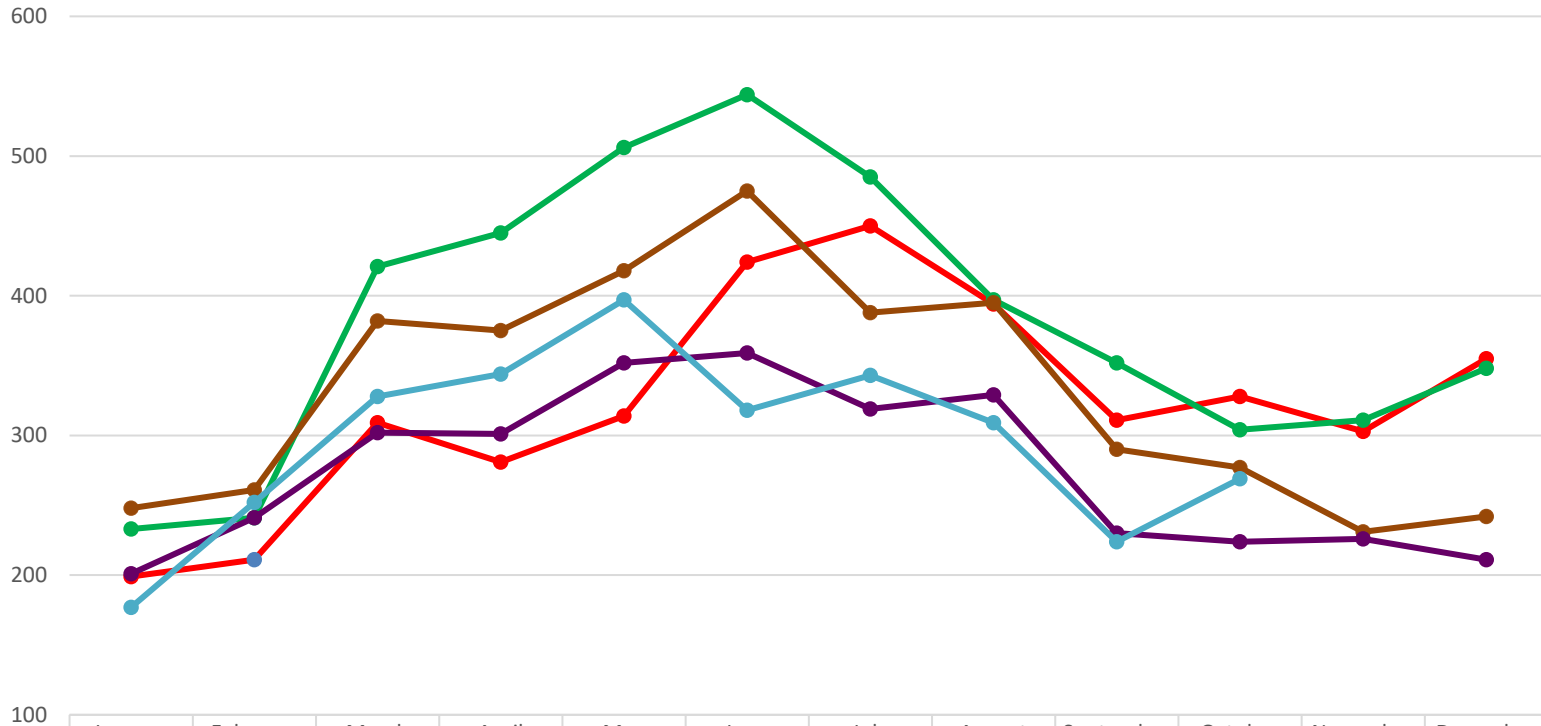
Total Monthly Sales



	January	February	March	April	May	June	July	August	September	October	November	December
2020	\$51,691,000	\$55,256,000	\$82,898,000	\$76,135,000	\$81,728,000	\$113,595,000	\$124,845,000	\$109,748,000	\$88,226,000	\$94,688,000	\$87,485,000	\$100,737,000
2021	\$68,400,000	\$80,413,000	\$126,039,000	\$129,373,000	\$149,115,000	\$173,882,000	\$149,852,000	\$132,914,000	\$114,277,000	\$107,147,000	\$118,114,000	\$125,736,000
2022	\$86,492,000	\$85,551,000	\$125,801,000	\$137,605,000	\$150,129,000	\$186,063,000	\$139,232,000	\$142,461,000	\$118,690,000	\$105,878,000	\$86,797,000	\$86,848,000
2023	\$69,379,000	\$84,960,000	\$110,468,000	\$111,426,000	\$134,697,000	\$135,471,000	\$135,132,000	\$128,462,000	\$97,772,000	\$82,674,000	\$87,107,000	\$77,880,000
2024	\$60,846,000	\$96,463,000	\$132,123,000	\$130,770,000	\$159,237,000	\$119,027,000	\$126,564,000	\$119,850,000	\$96,748,000	\$109,857,000		

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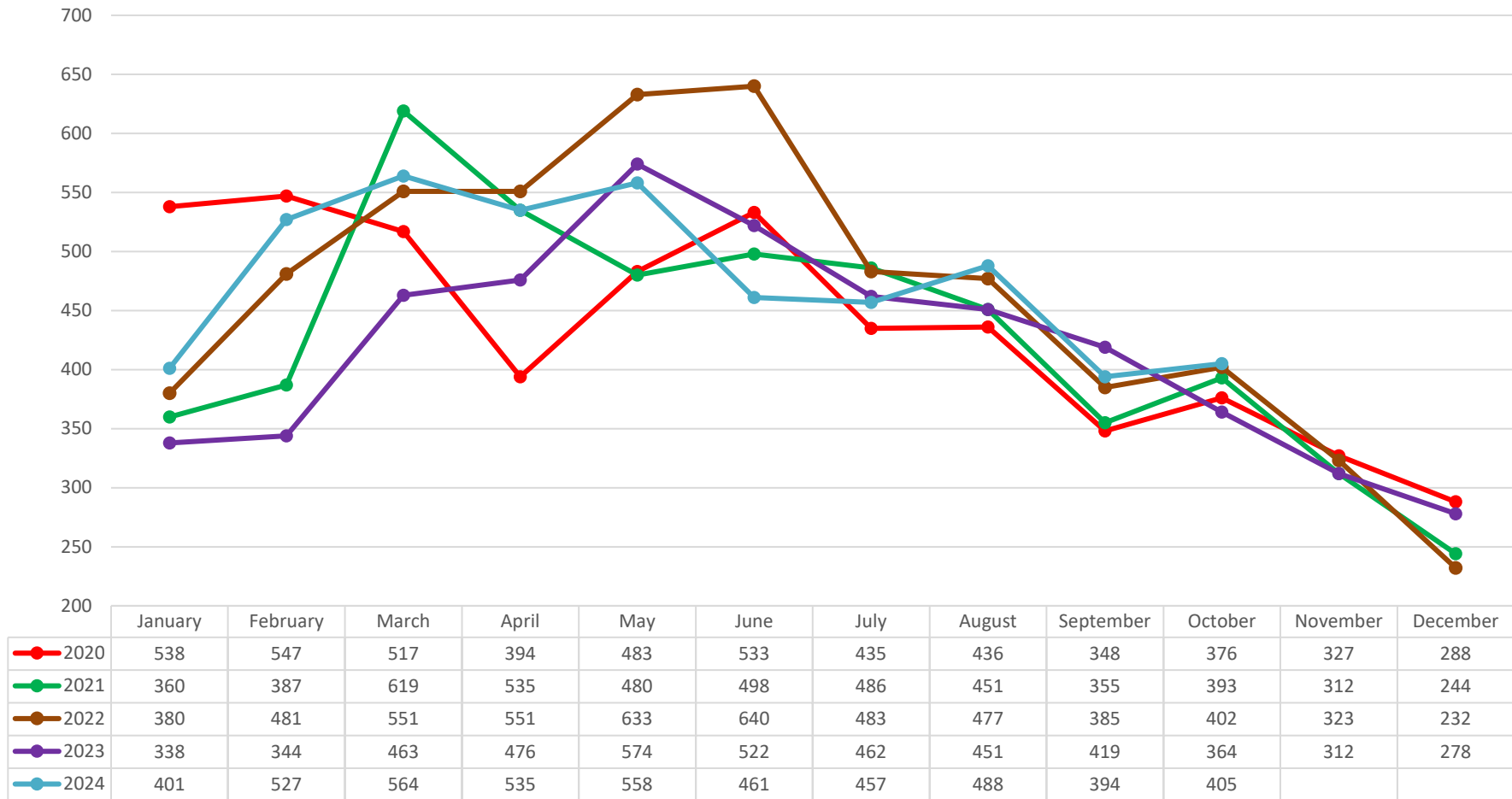
Units Sold



	January	February	March	April	May	June	July	August	September	October	November	December
2020	199	211	309	281	314	424	450	394	311	328	303	355
2021	233	241	421	445	506	544	485	397	352	304	311	348
2022	248	261	382	375	418	475	388	395	290	277	231	242
2023	201	241	302	301	352	359	319	329	230	224	226	211
2024	177	252	328	344	397	318	343	309	224	269		

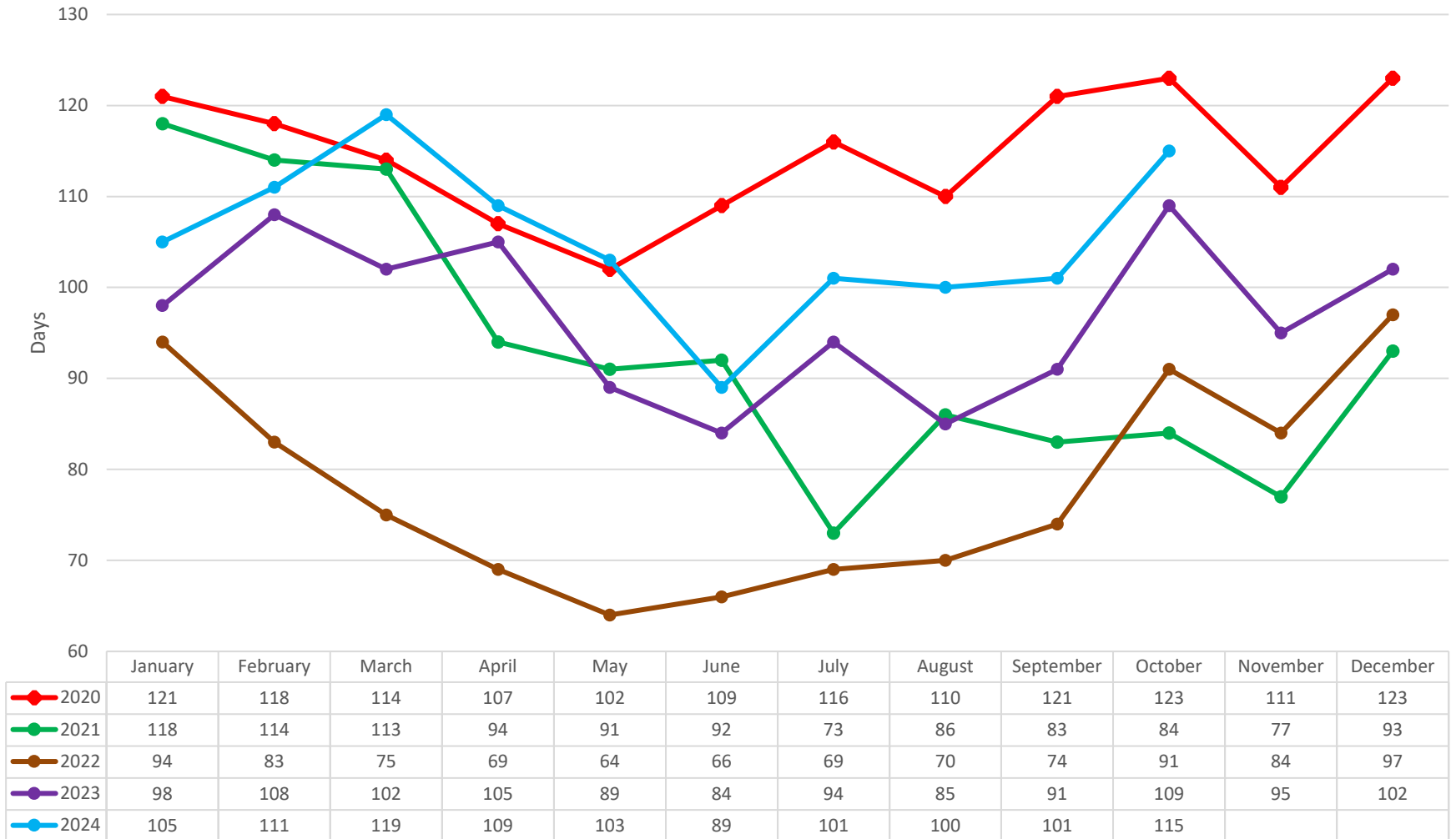
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New Listings



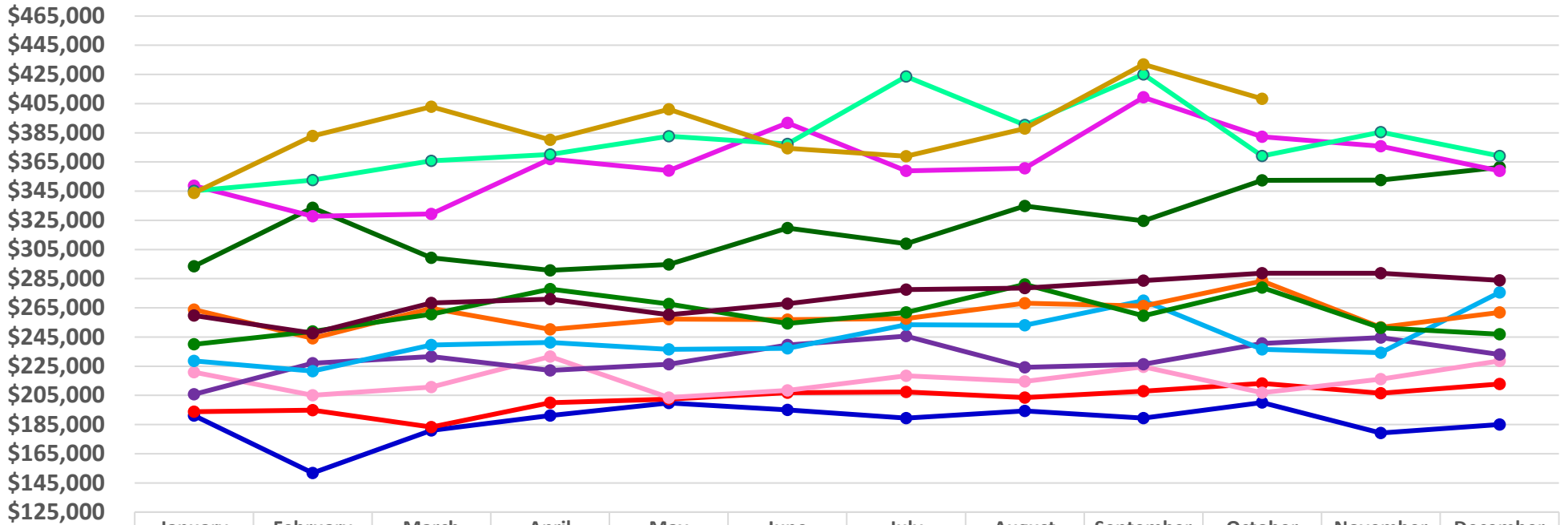
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Average DOM



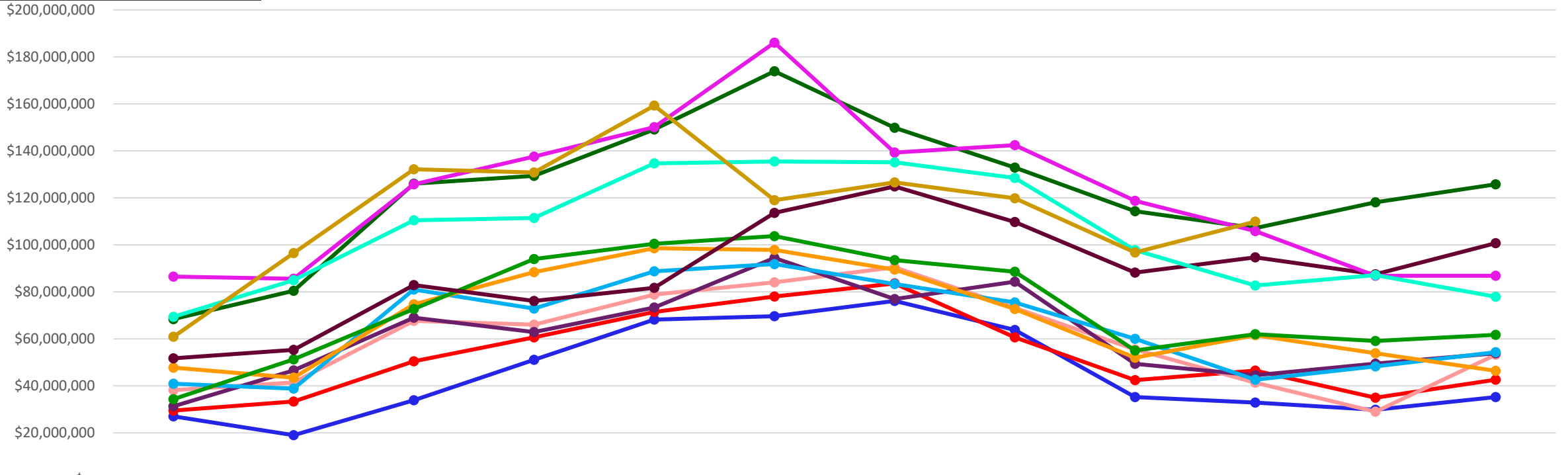
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10 Year Historical Average Monthly Sales



	January	February	March	April	May	June	July	August	September	October	November	December
2013	\$191,214	\$151,814	\$181,066	\$191,222	\$199,886	\$195,079	\$189,343	\$194,388	\$189,356	\$200,085	\$179,241	\$185,099
2014	\$193,798	\$194,902	\$183,286	\$199,939	\$202,426	\$206,852	\$207,312	\$203,486	\$207,942	\$213,233	\$206,526	\$212,765
2015	\$220,837	\$205,052	\$210,727	\$231,603	\$203,539	\$208,500	\$218,436	\$214,579	\$224,567	\$206,767	\$216,175	\$228,580
2016	\$205,724	\$226,968	\$231,561	\$222,069	\$226,350	\$239,603	\$245,616	\$224,241	\$226,308	\$240,670	\$244,550	\$233,083
2017	\$228,597	\$221,647	\$239,580	\$241,284	\$236,553	\$237,290	\$253,366	\$253,150	\$269,888	\$236,564	\$234,231	\$275,589
2018	\$263,823	\$244,126	\$264,674	\$250,220	\$257,330	\$256,852	\$257,686	\$268,199	\$266,283	\$283,396	\$251,741	\$261,863
2019	\$239,979	\$248,823	\$260,671	\$277,841	\$267,720	\$254,215	\$261,881	\$281,074	\$259,589	\$278,952	\$251,247	\$246,864
2020	\$259,756	\$247,660	\$268,279	\$270,942	\$260,281	\$267,913	\$277,434	\$278,547	\$283,685	\$288,682	\$288,728	\$283,768
2021	\$293,561	\$333,665	\$299,380	\$290,727	\$294,693	\$319,635	\$308,974	\$334,797	\$324,651	\$352,458	\$352,579	\$361,311
2022	\$348,757	\$327,783	\$329,323	\$366,948	\$359,159	\$391,712	\$358,845	\$360,661	\$409,276	\$382,230	\$375,748	\$358,878
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2024	\$343,761	\$382,789	\$402,814	\$380,146	\$401,101	\$374,299	\$368,992	\$387,864	\$431,910	\$408,392		

10 Year Total Sales Volume



\$-

	January	February	March	April	May	June	July	August	September	October	November	December
2013	\$26,961,175	\$18,976,762	\$33,859,431	\$51,056,250	\$68,161,256	\$69,643,093	\$76,115,910	\$63,759,360	\$35,220,141	\$32,813,858	\$29,754,064	\$35,168,785
2014	\$29,457,300	\$33,328,264	\$50,403,677	\$60,581,421	\$71,456,404	\$77,983,319	\$83,546,871	\$60,638,705	\$42,420,126	\$46,484,824	\$34,902,867	\$42,553,034
2015	\$38,204,866	\$41,420,584	\$67,643,518	\$66,006,889	\$78,769,642	\$84,025,416	\$90,432,362	\$73,171,352	\$55,468,000	\$41,354,000	\$28,967,000	\$53,259,000
2016	\$31,271,000	\$46,528,000	\$69,005,000	\$62,846,000	\$73,338,000	\$94,404,000	\$76,878,000	\$84,315,000	\$49,335,000	\$44,524,000	\$49,399,000	\$53,842,000
2017	\$40,919,000	\$38,788,000	\$80,978,000	\$72,868,000	\$88,707,000	\$91,831,000	\$83,357,000	\$75,433,000	\$59,937,000	\$42,582,000	\$48,252,000	\$54,291,000
2018	\$47,752,000	\$43,455,000	\$74,638,000	\$88,328,000	\$98,557,000	\$97,861,000	\$89,417,000	\$72,682,000	\$51,925,000	\$61,497,000	\$53,873,000	\$46,350,000
2019	\$34,317,000	\$51,257,000	\$72,727,000	\$93,910,000	\$100,395,000	\$103,720,000	\$93,491,000	\$88,538,000	\$55,033,000	\$61,927,000	\$59,043,000	\$61,716,000
2020	\$51,691,000	\$55,256,000	\$82,898,000	\$76,135,000	\$81,728,000	\$113,595,000	\$124,845,000	\$109,748,000	\$88,226,000	\$94,688,000	\$87,485,000	\$100,737,000
2021	\$68,400,000	\$80,413,000	\$126,039,000	\$129,373,000	\$149,115,000	\$173,882,000	\$149,852,000	\$132,914,000	\$114,277,000	\$107,147,000	\$118,114,000	\$125,736,000
2022	\$86,492,000	\$85,551,000	\$125,801,000	\$137,605,000	\$150,129,000	\$186,063,000	\$139,232,000	\$142,461,000	\$118,690,000	\$105,878,000	\$86,797,000	\$86,848,000
2023	\$69,379,000	\$84,960,000	\$110,468,000	\$111,426,000	\$134,697,000	\$135,471,000	\$135,132,000	\$128,462,000	\$97,772,000	\$82,674,000	\$87,107,000	\$77,880,000
2024	\$60,846,000	\$96,463,000	\$132,123,000	\$130,770,000	\$159,237,000	\$119,027,000	\$126,564,000	\$119,850,000	\$96,748,000	\$109,857,000		